

Message Text

UNCLASSIFIED

PAGE 01 BONN 12159 032147Z

ACTION EUR-12

INFO OCT-01 EB-08 ISO-00 /021 W

-----013814 040608Z /10

R 031444Z JUL 78

FM AMEMBASSY BONN

TO SECSTATE WASHDC 9894

USDOC WASHDC

AMCONSUL FRANKFURT

AMCONSUL STUTTGART

UNCLAS BONN 12159

E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: ADS REQUEST - GENERAL EASTERN INSTRUMENTS

CORP., WATERTOWN, MA.

DESPITE EXTENSIVE CANVASSING THE EMBASSY COULD LOCATE
ONLY THE FOLLOWING PROSPECT(S):

ETW-INDUSTRIE- UND MEDIZIN-ELEKTRONIK GMBH

MAUERMATTENSTRASSE 3

D-7808 WALDKIRCH

CONTACT: MR. ADELBERT BECK

PHONE: 07681-9313

TELEX: 772333

COMMENT: RESEARCH ORIENTED MANUFACTURER OF DIGITAL
ELECTRONIC THERMOMETERS. WANTS SUPPLIER TO QUOTE
CIF PRICES. FAVORABLY KNOWN TO CONSULATE GENERAL
STUTTGART.

AMCONSUL FRANKFURT COMMENT: POTENTIAL DISTRIBUTORS
IN THIS AREA WERE RELUCTANT IN HANDLING THIS EQUIPMENT
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DUE TO VERY STRONG COMPETITION NOT ONLY FROM 7-8
DOMESTIC MANUFACTURERS BUT ALSO FROM OHAUS SCALE
CORP. WHICH HAS A GOOD MARKET SHARE HERE. SOME
INTEREST WAS EXPRESSED BY:

LABORA KARLHEINZ BAESSLER

AUF DER GEWANN 17

D-6395 WEILROD 3

CONTACT: KARLHEINZ BAESSLER, PRESIDENT

PHONE: 06083-508

COMMENT: ESTABLISHED IN 1970, LABORA IS A DISTRIBUTOR OF LABORATORY INSTRUMENTS AND EQUIPMENT. FIVE EMPLOYEES, ANNUAL SALES ABOUT DM 1 MILLION. GOOD REPUTATION.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN12159
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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Film Number: D780275-0075
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t197807101/aaaadhco.tel
Line Count: 72
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Message ID: dc48c06a-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
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Review Withdrawn Fields: n/a
SAS ID: 1849401
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Review Markings:
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